

Go Goa!

Grab your chance to break onto
Goa's Tourism Map



Overview and Background

Goa: "The" tourism destination

- The smallest state in India spread over 3,702 sq.km with beautiful coastline, lush forests, hospitable people and a rich culture
- A destination of choice for international (0.5 mn) as well as domestic tourists (3.5 mn) with a CAGR of total tourist arrivals of 8.9% (2010- 2015)
- No 6. on the list of top 10 nightlife cities in the world as rated by National Geographic
- Permanent venue of the International Film Festival of India (IFFI)
- The Govt. is encouraging private investment in Goa through the Goa Investment Policy 2014 and the creation of the Goa Investment Promotion & Facilitation Board

About Goa Tourism Development Corporation ('GTDC')

- GTDC was established by the Government of Goa as an autonomous body in 1982 to look after commercial tourism activities of the Government of Goa and develop tourism infrastructure
- GTDC promotes Goa as a International tourism destination through its activities around the world
- GTDC has introduced new tourism services like hot air ballooning, amphibious vehicle tours, Segway tours, horse trails, sea plane services, luxury yacht services etc. to boost tourism in Goa
- GTDC operates 12 hotels across Goa and has several land parcels which are to be utilized to develop tourism infrastructure in Goa
- GTDC is the Concessioning Authority for this transaction

This Transaction

Britonna

- More than 30,000 Sq. meters of land is available for redevelopment.
- Proposed concept of 120 Room Luxury Hotel, Sailors and Yacht Owners Club
- Lying on the banks of the idyllic river Mandovi, GTDC's Britonna property is located in serene surroundings. The property is strategically located and is just a 5 minute drive from the capital city of Panaji.
- The property is well connected by local transport to the capital city of Panaji, the northern beach belt and Goa's famous off shore casinos

Map of Goa



Location of Property

Redevelopment of select GTDC properties

Investment opportunity

This Transaction

- Close to the Betim jetty where ferries chug across the Mandovi carrying people to the Panaji jetty.
- The property is half an hour's drive away from the Dabolim international Airport in Vasco da Gama
- The property is located an hour's drive away from the new proposed International Airport at Mopa.
- Thivim railway station is an hour's drive away from the property
- 15 minutes drive from the scenic Reis Magos Heritage Center, comprising of the majestic Reis Magos Fort, Goa's oldest fort and 5 minutes away from the Penha de Franca church, one of the earliest built churches of Goa.
- Just adjacent to the beautiful and picturesque islands of Chorao and Divar which has the world famous Dr. Salim Ali Bird Sanctuary, which is accessible by ferry.

This Transaction

- The Project will be awarded through international competitive bidding following a single-stage bidding process
- This involves the submission of a Technical and Financial bid through the e-tendering portal of the Government of Goa.
- The technical bid will be opened first and the Applicants who fulfil the requirements as per the provisions of the Request for Proposal ('RFP') will be shortlisted for opening of the financial bid. Once shortlisted the financial bid will be the bidding parameter for this process.
- Interested entities may [download](https://www.goa.gov.in) the bid document from <https://www.goa.gov.in> as follows:
 1. Obtain a Class III Digital certificate from one of the approved vendors
 2. Register on www.tenderwizard.com/GOA by paying INR 1,140 (Rupees One Thousand One Hundred and Forty Only)
 3. Login to the site and request for the Bid Documents for the relevant property on the portal from the tenders listed under Goa Tourism Development Corporation
 4. Pay Tender Processing Fee & Cost of Bid Document applicable
 5. On receipt of tender processing fee and cost of bid documents, the Bid documents shall be issued electronically
 6. Upload required documents and submit the tender online.

Important dates for the Tender Process

- Last date for Application for tender document 20 October 2015 1530 Hrs
- Pre-Application conference to discuss queries (in Goa) to be announced
- Final date for tender submission to be announced

Contact details

Should you have further questions or are interested to participate in the process, please feel free to contact:

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We look forward to welcoming you at Goa!

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