

Go Goa!

Grab your chance to break onto
Goa's Tourism Map



Overview and Background

Goa: "The" tourism destination

- The smallest state in India spread over 3,702 sq.km with beautiful coastline, lush forests, hospitable people and a rich culture
- A destination of choice for international (0.5 mn) as well as domestic tourists (3.5 mn) with a CAGR of total tourist arrivals of 8.9% (2010- 2015)
- No 6. on the list of top 10 nightlife cities in the world as rated by National Geographic
- Permanent venue of the International Film Festival of India (IFFI)
- The Govt. is encouraging private investment in Goa through the Goa Investment Policy 2014 and the creation of the Goa Investment Promotion & Facilitation Board

About Goa Tourism Development Corporation ('GTDC')

- GTDC was established by the Government of Goa as an autonomous body in 1982 to look after commercial tourism activities of the Government of Goa and develop tourism infrastructure
- GTDC promotes Goa as a International tourism destination through its activities around the world
- GTDC has introduced new tourism services like hot air ballooning, amphibious vehicle tours, Segway tours, horse trails, sea plane services, luxury yacht services etc. to boost tourism in Goa
- GTDC operates 12 hotels across Goa and has several land parcels which are to be utilized to develop tourism infrastructure in Goa
- GTDC is the Concessioneing Authority for this transaction

This Transaction

Colva

- 17,640 Sq.m of land available for redevelopment: proposed Concept of a three plus star boutique hotel
- Beach front property with a view of the Arabian Sea, fabled for its white sand beach, with palm trees gently swaying with the sea breeze
- Adjacent to Colva circle with beach access
- 15 minutes drive from Margao, the commercial capital of Goa
- A half hours drive from the Goa International Airport at Dabolim
- The site is well connected by the local level bus service and by tourist taxis who have a designated parking area in the vicinity

Map of Goa



Location of the Property

Redevelopment of GTDC Colva Residency

Investment opportunity

Experience requirements for this transaction

	Development Experience (Threshold)	Operations experience (Threshold)
Colva	<ul style="list-style-type: none"> Minimum of 30 rooms aggregate in Hotel projects* COD before 1st April 2015 	<ul style="list-style-type: none"> Operate and Manage Hotel projects* with 60 rooms (aggregate) OR Contract with hotel operator who has been operating Hotel projects* with a minimum of 30 rooms (aggregate) as on 1st April 2015
<p>*Hotel projects means:</p> <ul style="list-style-type: none"> Three star or higher rated hotels as classified by the Ministry of Tourism Govt of India on commencement of operations. OR Three star or higher rated category according to Hotelstars Union, AAA Three Diamond or higher according to AAA Diamond Ratings or Recommended or higher rating according to Forbes Travel Guide on commencement of operations. OR Hotel projects certified by a registered Architect as meeting the criteria for a B-Category (Medium Class Accommodation) hotel as set out in the Annexure A (Part B) Criteria for Classification of Accommodation, of the Goa, Daman and Diu Registration of Tourist Trade Act, 1982 and Rules 1985 by the Department of Tourism, Govt of Goa in the manner prescribed as Annexure F of the Tender. 		
<p>For Applicants meeting the threshold criteria, a scoring process will be followed to qualify applicants</p>		

This Transaction

- The Project will be awarded through international competitive bidding following a single-stage bidding process
- This involves the submission of a Technical and Financial bid through the e-tendering portal of the Government of Goa.
- The technical bid will be opened first and the Applicants who fulfil the requirements as per the provisions of the Request for Proposal ("RFP") will be shortlisted for opening of the financial bid. Once shortlisted the financial bid will be the bidding parameter for this process.
- Interested entities may [download](#) the bid document from <https://www.goa.gov.in> as follows:
 - Obtain a Class III Digital certificate from one of the approved vendors
 - Register on www.tenderwizard.com/GOA by paying INR 1,124 as annual registration fee
 - Login to the site and request for the Bid Documents for the relevant property on the portal from the tenders listed under Goa Tourism Development Corporation
 - Pay Tender Processing Fee & Cost of Bid Document applicable
 - On receipt of tender processing fee and cost of bid documents, the Bid documents shall be issued electronically
 - Upload required documents and submit the tender online.

Important dates for the Tender Process

- Last date for Application for tender document 14 September 2015 1530 Hrs
- Pre-Application conference to discuss queries (in Goa) to be announced
- Final date for tender submission to be announced

Contact details

Should you have further questions or are interested to participate in the process, please feel free to contact:

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