

# Go Goa!

Grab your chance to break onto  
Goa's Tourism Map



## Overview and Background

### Goa: "The" tourism destination

- The smallest state in India spread over 3,702 sq.km with beautiful coastline, lush forests, hospitable people and a rich culture
- A destination of choice for international (0.5 mn) as well as domestic tourists (3.5 mn) with a CAGR of total tourist arrivals of 8.9% (2010- 2015)
- No 6. on the list of top 10 nightlife cities in the world as rated by National Geographic
- Permanent venue of the International Film Festival of India (IFFI)
- The Govt. is encouraging private investment in Goa through the Goa Investment Policy 2014 and the creation of the Goa Investment Promotion & Facilitation Board

## About Goa Tourism Development Corporation ('GTDC')

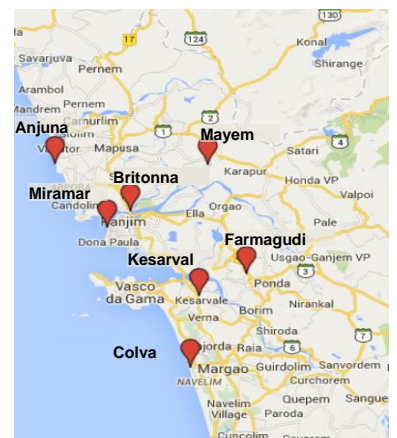
- GTDC was established by the Government of Goa as an autonomous body in 1982 to look after commercial tourism activities of the Government of Goa and develop tourism infrastructure
- GTDC promotes Goa as a International tourism destination through its activities around the world
- GTDC has introduced new tourism services like hot air ballooning, amphibious vehicle tours, Segway tours, horse trails, sea plane services, luxury yacht services etc. to boost tourism in Goa
- GTDC operates 12 hotels across Goa and has several land parcels which are to be utilized to develop tourism infrastructure in Goa
- GTDC is the Concessing Authority for this transaction

## This Transaction

### Kesarval

- Situated in the lap of nature with the Kesarval spring flowing right through the middle of the 27,000 sq. m. property.
- The site is located west and south of the meandering Zuari River and east of the Bogmalo- Cabo de Rama beach stretch.
- The site is located 15 minutes away from Dabolim Airport and is adjacent to Verna Industrial Estate, the largest Industrial estate in Goa. The industrial estate houses some of the largest manufacturing units in Goa
- The site is well connected by the local level bus service and by tourist taxis who have a designated parking area in the vicinity
- Proposed Concept of Three plus Star along with a corporate getaway and convention destination.

### Map of Goa



Location of Properties

# Redevelopment of select GTDC properties

## Investment opportunity

### This Transaction

#### Anjuna

- Situated at the top of a cliff with an enchanting and mesmerizing view of the Arabian sea
- 10 minutes from the exotic white sand beaches of Baga, Vagator and the majestic and graceful Chapora Fort
- Just a half an hour's drive away from Mapusa and the capital city of Panaji
- More than 74,000 sq.m. of land available for redevelopment
- Proposed concept of Wedding destination and 150 Room Luxury Hotel

### This Transaction

#### Mayem

- Situated adjacent to the beautiful and picturesque wooded shores of the Mayem lake
- Nearby the Corjuem Fort surrounded by spectacular picturesque hills and vales
- Situated just 25kms from the capital city of Panaji
- More than 1,76,000 sq.m. of land available for redevelopment
- Proposed concept of 3 star boutique hotel with a theme park

### This Transaction

- The Project will be awarded through international competitive bidding following a single-stage bidding process
- This involves the submission of a Technical and Financial bid through the e-tendering portal of the Government of Goa.
- The technical bid will be opened first and the Applicants who fulfil the requirements as per the provisions of the Request for Proposal ('RFP') will be shortlisted for opening of the financial bid. Once shortlisted the financial bid will be the bidding parameter for this process.
- Interested entities may [download](https://www.goa.gov.in) the bid document from <https://www.goa.gov.in> as follows:
  1. Obtain a Class III Digital certificate from one of the approved vendors
  2. Register on [www.tenderwizard.com/GOA](http://www.tenderwizard.com/GOA) by paying INR 1,124 as annual registration fee
  3. Login to the site and request for the Bid Documents for the relevant property on the portal from the tenders listed under Goa Tourism Development Corporation
  4. Pay Tender Processing Fee & Cost of Bid Document applicable
  5. On receipt of tender processing fee and cost of bid documents, the Bid documents shall be issued electronically
  6. Upload required documents and submit the tender online.

### Important dates for the Tender Process

- Last date for Application for tender document 14 August 2015 1530 Hrs
- Pre-Application conference to discuss queries (in Goa) to be announced
- Final date for tender submission to be announced

### Contact details

*Should you have further questions or are interested to participate in the process, please feel free to contact:*

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***We look forward to welcoming you at Goa!***

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